



# Sports and Leisure Market Potential

Cocopah

Prepared by Esri

Demographic Summary		2022	2027
Population		873	940
Population 18+		665	719
Households		360	383
Median Household Income		\$36,509	\$40,853
Product/Consumer Behavior	Expected Number of Adults/HHs	Percent	MPI
Participated in aerobics in last 12 months	37	5.6%	66
Participated in archery in last 12 months	15	2.3%	92
Participated in backpacking in last 12 months	17	2.6%	71
Participated in baseball in last 12 months	12	1.8%	62
Participated in basketball in last 12 months	33	5.0%	74
Participated in bicycling (mountain) in last 12 months	18	2.7%	72
Participated in bicycling (road) in last 12 months	44	6.6%	59
Participated in boating (power) in last 12 months	27	4.1%	79
Participated in bowling in last 12 months	45	6.8%	84
Participated in canoeing/kayaking in last 12 months	34	5.1%	70
Participated in fishing (fresh water) in last 12 months	64	9.6%	90
Participated in fishing (salt water) in last 12 months	20	3.0%	85
Participated in football in last 12 months	19	2.9%	92
Participated in Frisbee in last 12 months	17	2.6%	70
Participated in golf in last 12 months	25	3.8%	48
Participated in hiking in last 12 months	51	7.7%	48
Participated in horseback riding in last 12 months	14	2.1%	102
Participated in hunting with rifle in last 12 months	25	3.8%	108
Participated in hunting with shotgun in last 12 months	23	3.5%	123
Participated in ice skating in last 12 months	7	1.1%	45
Participated in jogging/running in last 12 months	43	6.5%	58
Participated in motorcycling in last 12 months	18	2.7%	95
Participated in Pilates in last 12 months	11	1.7%	53
Participated in ping pong in last 12 months	20	3.0%	86
Participated in rock climbing in last 12 months	12	1.8%	102
Participated in roller skating in last 12 months	13	2.0%	126
Participated in skiing (downhill) in last 12 months	8	1.2%	43
Participated in soccer in last 12 months	22	3.3%	84
Participated in softball in last 12 months	13	2.0%	103
Participated in swimming in last 12 months	64	9.6%	61
Participated in target shooting in last 12 months	27	4.1%	76
Participated in tennis in last 12 months	17	2.6%	68
Participated in volleyball in last 12 months	11	1.7%	63
Participated in walking for exercise in last 12 months	152	22.9%	73
Participated in weight lifting in last 12 months	57	8.6%	68
Participated in yoga in last 12 months	44	6.6%	64
Participated in Zumba in last 12 months	22	3.3%	101
Spent on sports/recreation equipment in last 12 months: \$1-99	35	5.3%	84
Spent on sports/recreation equipment in last 12 months: \$100-\$249	42	6.3%	109
Spent on sports/recreation equipment in last 12 months: \$250+	40	6.0%	70
Attend sports events: basketball game (college)	12	1.8%	112
Attend sports events: football game (college)	17	2.6%	93
Attend sports events: high school sports	19	2.9%	115
Attend sports events: baseball game (MLB regular season)	14	2.1%	64
Attend sports events	64	9.6%	76
Listen to sports on radio	53	8.0%	86
Watch sports on TV	357	53.7%	92

**Data Note:** An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

**Source:** These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2022 and 2027.

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Watch on TV: alpine skiing/ski jumping	13	2.0%	71
Watch on TV: auto racing (NASCAR)	50	7.5%	98
Watch on TV: auto racing (not NASCAR)	27	4.1%	103
Watch on TV: baseball (MLB regular season)	67	10.1%	56
Watch on TV: baseball (MLB playoffs/World Series)	61	9.2%	56
Watch on TV: basketball (college)	79	11.9%	93
Watch on TV: basketball (NCAA tournament)	73	11.0%	119
Watch on TV: basketball (NBA regular season)	111	16.7%	120
Watch on TV: basketball (NBA playoffs/finals)	112	16.8%	120
Watch on TV: basketball (WNBA)	33	5.0%	186
Watch on TV: bicycle racing	13	2.0%	106
Watch on TV: bowling	14	2.1%	95
Watch on TV: boxing	43	6.5%	111
Watch on TV: bull riding (pro)	19	2.9%	117
Watch on TV: esports on TV	21	3.2%	110
Watch on TV: extreme sports (summer)	16	2.4%	132
Watch on TV: extreme sports (winter)	17	2.6%	122
Watch on TV: figure skating	33	5.0%	98
Watch on TV: fishing	25	3.8%	109
Watch on TV: football (college)	185	27.8%	109
Watch on TV: football (NFL Sunday/Monday/Thursday night games)	184	27.7%	88
Watch on TV: football (NFL weekend games)	169	25.4%	86
Watch on TV: football (NFL playoffs/Super Bowl)	175	26.3%	83
Watch on TV: golf (PGA)	53	8.0%	67
Watch on TV: golf (LPGA)	14	2.1%	74
Watch on TV: gymnastics	27	4.1%	99
Watch on TV: high school sports	29	4.4%	108
Watch on TV: horse racing (at track or OTB)	17	2.6%	100
Watch on TV: ice hockey (NHL regular season)	33	5.0%	63
Watch on TV: ice hockey (NHL playoffs/St Stanley Cup)	33	5.0%	66
Watch on TV: mixed martial arts (MMA)	17	2.6%	103
Watch on TV: motorcycle racing	10	1.5%	97
Watch on TV: Olympics (summer)	37	5.6%	69
Watch on TV: Olympics (winter)	35	5.3%	67
Watch on TV: international soccer	24	3.6%	68
Watch on TV: rodeo	12	1.8%	102
Watch on TV: soccer (MLS)	25	3.8%	78
Watch on TV: U.S. men`s soccer national team	22	3.3%	95
Watch on TV: U.S. women`s soccer national team	29	4.4%	102
Watch on TV: soccer (World Cup)	34	5.1%	86
Watch on TV: tennis (men`s)	32	4.8%	71
Watch on TV: tennis (women`s)	36	5.4%	82
Watch on TV: track & field	30	4.5%	162
Watch on TV: volleyball (pro beach)	8	1.2%	66
Watch on TV: ultimate fighting championship (UFC)	35	5.3%	128
Watch on TV: other mixed martial arts (MMA)	17	2.6%	103
Watch on TV: wrestling (WWE)	34	5.1%	130
Interest in sports: college basketball super fan	27	4.1%	135
Interest in sports: college football super fan	54	8.1%	135
Interest in sports: golf super fan	9	1.4%	80
Interest in sports: high school sports super fan	15	2.3%	106
Interest in sports: International soccer super fan	19	2.9%	59
Interest in sports: MLB super fan	23	3.5%	79
Interest in sports: MLS soccer super fan	21	3.2%	107
Interest in sports: NASCAR super fan	11	1.7%	92
Interest in sports: NBA super fan	50	7.5%	161
Interest in sports: NFL super fan	77	11.6%	112
Interest in sports: NHL super fan	14	2.1%	76

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Product/Consumer Behavior	Expected		MPI
	Number of Adults/HHs	Percent	
Member of AARP	80	12.0%	79
Member of church board	20	3.0%	107
Member of fraternal order	14	2.1%	83
Member of religious club	20	3.0%	91
Member of union	15	2.3%	55
Member of veterans club	14	2.1%	88
Participate in indoor gardening or plant care	66	9.9%	74
Attended adult education course in last 12 months	49	7.4%	75
Visited an aquarium in last 12 months	22	3.3%	62
Went to art gallery in last 12 months	16	2.4%	36
Attended auto show in last 12 months	20	3.0%	61
Did baking in last 12 months	142	21.4%	73
Barbecued in last 12 months	166	25.0%	82
Went to bar/night club in last 12 months	93	14.0%	82
Went to beach in last 12 months	155	23.3%	78
Played billiards/pool in last 12 months	37	5.6%	111
Played bingo in last 12 months	31	4.7%	113
Did birdwatching in last 12 months	31	4.7%	80
Played board game in last 12 months	92	13.8%	63
Read book in last 12 months	209	31.4%	84
Participated in book club in last 12 months	14	2.1%	59
Went on overnight camping trip in last 12 months	60	9.0%	69
Played cards in last 12 months	111	16.7%	90
Played chess in last 12 months	20	3.0%	80
Played computer game (offline w/software)/12 months	52	7.8%	96
Played computer game (online w/o software)/12 months	94	14.1%	95
Cooked for fun in last 12 months	133	20.0%	81
Did crossword puzzle in last 12 months	67	10.1%	79
Danced/went dancing in last 12 months	54	8.1%	101
Attended dance performance in last 12 months	11	1.7%	53
Dined out in last 12 months	256	38.5%	76
Flew a drone in last 12 months	17	2.6%	95
Attended state/county fair in last 12 months	60	9.0%	88
Participated in fantasy sports league last 12 months	16	2.4%	52
Did furniture refinishing in last 12 months	25	3.8%	83
Gambled at casino in last 12 months	74	11.1%	98
Gambled in Las Vegas in last 12 months	20	3.0%	88
Participate in indoor gardening/plant care	66	9.9%	74
Participated in genealogy in last 12 months	24	3.6%	73
Attended horse races in last 12 months	9	1.4%	68
Participated in karaoke in last 12 months	22	3.3%	94
Bought lottery ticket in last 12 months	212	31.9%	98
Played lottery 6+ times in last 30 days	78	11.7%	114
Bought lottery ticket in last 12 months: Daily Drawing	28	4.2%	123
Bought lottery ticket in last 12 months: Instant Game	139	20.9%	113
Bought lottery ticket in last 12 months: Mega Millions	91	13.7%	80
Bought lottery ticket in last 12 months: Powerball	110	16.5%	90
Attended a movie in last 6 months	286	43.0%	90
Attended movie in last 90 days: once/week or more	14	2.1%	148
Attended movie in last 90 days: 2-3 times a month	17	2.6%	108
Attended movie in last 90 days: once a month	20	3.0%	63
Attended movie in last 90 days: < once a month	184	27.7%	84
Movie genre seen at theater/6 months: action	108	16.2%	95

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	Number of Adults/HHs	Percent	
Movie genre seen at theater/6 months: adventure	122	18.3%	97
Movie genre seen at theater/6 months: animation genre	69	10.4%	99
Movie genre seen at theater/6 months: biography genre	31	4.7%	59
Movie genre seen at theater/6 months: comedy	99	14.9%	88
Movie genre seen at theater/6 months: crime	64	9.6%	113
Movie genre seen at theater/6 months: drama	100	15.0%	84
Movie genre seen at theater/6 months: family	48	7.2%	90
Movie genre seen at theater/6 months: fantasy	60	9.0%	83
Movie genre seen at theater/6 months: horror	40	6.0%	106
Movie genre seen at theater/6 months: romance	43	6.5%	92
Movie genre seen at theater/6 months: science fiction	58	8.7%	98
Movie genre seen at theater/6 months: thriller	55	8.3%	90
Went to museum in last 12 months	49	7.4%	58
Attended classical music/opera performance/12 months	19	2.9%	86
Attended country music performance in last 12 months	27	4.1%	83
Attended rock music performance in last 12 months	28	4.2%	53
Played musical instrument in last 12 months	44	6.6%	81
Did painting/drawing in last 12 months	54	8.1%	80
Did photo album/scrapbooking in last 12 months	21	3.2%	72
Did photography in last 12 months	47	7.1%	67
Did Sudoku puzzle in last 12 months	46	6.9%	75
Participated in tailgating in last 12 months	19	2.9%	89
Went to live theater in last 12 months	39	5.9%	58
Visited a theme park in last 12 months	84	12.6%	88
Visited a theme park 5+ times in last 12 months	19	2.9%	88
Participated in trivia games in last 12 months	47	7.1%	90
Played video/electronic game (console) last 12 months	83	12.5%	106
Played video/electronic game (portable) last 12 months	31	4.7%	78
Visited an indoor water park in last 12 months	14	2.1%	87
Did woodworking in last 12 months	27	4.1%	73
Went to zoo in last 12 months	44	6.6%	58
Bought 1-2 DVDs/30 Days	23	3.5%	115
Bought 3+ DVDs/30 Days	19	2.9%	121
Rented DVDs (movie or other video) in last 30 days: 1	13	2.0%	84
Rented DVDs (movie or other video) in last 30 days: 2	16	2.4%	108
Rented DVDs (movie or other video) in last 30 days: 3+	22	3.3%	88
Rented movie or other video/30 days: action/adventure	103	15.5%	81
Rented movie or other video/30 days: classics	26	3.9%	73
Rented movie or other video/30 days: comedy	88	13.2%	83
Rented movie or other video/30 days: drama	69	10.4%	85
Rented movie or other video/30 days: family/children	38	5.7%	77
Rented movie or other video/30 days: foreign	11	1.7%	79
Rented movie or other video/30 days: horror	42	6.3%	111
Rented movie or other video/30 days: musical	14	2.1%	86
Rented movie or other video/30 days: news/documentary	17	2.6%	65
Rented movie or other video/30 days: romance	33	5.0%	87
Rented movie or other video/30 days: science fiction	30	4.5%	70
Rented movie or other video/30 days: TV show	38	5.7%	84
Rented movie or other video/30 days: western	15	2.3%	104

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	Number of Adults/HHs	Percent	
Rented/purchased DVD/Blu-ray/30 days: from amazon.com	49	7.4%	62
Rented DVD/Blu-ray/30 days: from netflix.com	38	5.7%	73
Rented/purchased DVD/Blu-ray/30 days: from Redbox	50	7.5%	85
Bought any children`s toy/game in last 12 months	219	32.9%	91
Spent on toys/games for child last 12 months: \$1-49	50	7.5%	110
Spent on toys/games for child last 12 months: \$50-99	18	2.7%	87
Spent on toys/games for child last 12 months: \$100-199	35	5.3%	72
Spent on toys/games for child last 12 months: \$200-499	59	8.9%	88
Spent on toys/games for child last 12 months: \$500+	28	4.2%	77
Bought infant toy in last 12 months	48	7.2%	107
Bought pre-school toy in last 12 months	42	6.3%	92
Bought for child last 12 months: boy action figure	53	8.0%	108
Bought for child last 12 months: girl action figure	26	3.9%	123
Bought for child last 12 months: action game	16	2.4%	95
Bought for child last 12 months: bicycle	43	6.5%	105
Bought for child last 12 months: board game	79	11.9%	82
Bought for child last 12 months: builder set	25	3.8%	69
Bought for child last 12 months: car	39	5.9%	76
Bought for child last 12 months: construction toy	33	5.0%	80
Bought for child last 12 months: fashion doll	41	6.2%	144
Bought for child last 12 months: large/baby doll	46	6.9%	105
Bought for child last 12 months: doll accessories	30	4.5%	112
Bought for child last 12 months: doll clothing	27	4.1%	109
Bought for child last 12 months: educational toy	70	10.5%	79
Bought for child last 12 months: electronic doll/animal	24	3.6%	138
Bought for child last 12 months: electronic game	36	5.4%	97
Bought for child last 12 months: mechanical toy	29	4.4%	108
Bought for child last 12 months: model kit/set	21	3.2%	88
Bought for child last 12 months: plush doll/animal	53	8.0%	86
Bought for child last 12 months: water toy	48	7.2%	84
Bought for child last 12 months: word game	21	3.2%	131

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Product/Consumer Behavior	Expected		MPI
	Number of Adults/HHs	Percent	
Bought digital book in last 12 months	99	14.9%	86
Bought hardcover book in last 12 months	149	22.4%	92
Bought paperback book in last 12 months	169	25.4%	81
Bought 1-3 books in last 12 months	130	19.5%	96
Bought 4-6 books in last 12 months	68	10.2%	96
Bought 7+ books in last 12 months	95	14.3%	75
Bought book (fiction) in last 12 months	163	24.5%	86
Bought book (non-fiction) in last 12 months	156	23.5%	87
Bought biography in last 12 months	47	7.1%	85
Bought children`s book in last 12 months	53	8.0%	80
Bought cookbook in last 12 months	40	6.0%	89
Bought history book in last 12 months	40	6.0%	63
Bought mystery book in last 12 months	62	9.3%	81
Bought novel in last 12 months	77	11.6%	78
Bought religious book (Not Bible) in last 12 months	41	6.2%	104
Bought romance book in last 12 months	38	5.7%	104
Bought science fiction book in last 12 months	37	5.6%	90
Bought personal/business self-help book last 12 months	54	8.1%	104
Bought travel book in last 12 months	8	1.2%	62
Purchased greeting card in last 12 months	308	46.3%	85
Bought book from Barnes & Noble store in last 12 months	56	8.4%	78
Bought book from other book store in last 12 months	42	6.3%	71
Bought book from Amazon Online in last 12 months	168	25.3%	82
Bought book from Barnes & Noble Online in last 12 months	16	2.4%	100
Bought book from iTunes/Apple Books in last 12 months	8	1.2%	70
Listened to Audiobook in last 6 months	36	5.4%	68

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