



Demographic Summary		2023	2028	
Population		14,367	14,241	
Population 18+		9,190	9,034	
Households		3,499	3,487	
Median Household Income		\$44,698	\$49,962	
Product/Consumer Behavior		Expected Number of Adults or	Percent	MPI
Own Tablet		4,852	52.8%	90
Own E-Reader		846	9.2%	64
Own E-Reader/Tablet: Amazon Fire		1,303	14.2%	100
Own E-Reader/Tablet: Amazon Kindle		1,793	19.5%	83
Own E-Reader/Tablet: Apple iPad		2,525	27.5%	74
Own E-Reader/Tablet: Barnes & Noble Nook		186	2.0%	91
Own E-Reader/Tablet: Microsoft Surface		224	2.4%	85
Own E-Reader/Tablet: Samsung Galaxy Tab		1,187	12.9%	115
Own Portable MP3 Player		920	10.0%	90
Own Apple Watch Wearable Technology		1,561	17.0%	103
Own Fitbit Wearable Technology		1,102	12.0%	78
Own Garmin Wearable Technology		191	2.1%	63
Own Digital Camcorder		632	6.9%	85
Own Digital Point and Shoot Camera/Camcorder		651	7.1%	64
Own Digital SLR Camera or Camcorder		674	7.3%	68
Own 35mm Camera or Camcorder		436	4.7%	67
Own Telephoto/Zoom Lens for Camera		350	3.8%	59
Own Wide Angle Lens for Camera		314	3.4%	71
Own Selfie Stick for Camera or Phone		530	5.8%	87
Printed Digital Photos/12 Mo		2,143	23.3%	86
Use Computer at Work		2,825	30.7%	71
Use Desktop Computer at Work		1,315	14.3%	74
Use Laptop or Notebook Computer at Work		1,405	15.3%	63
HH Owns Computer		2,658	76.0%	89
HH Purchased Most Recent Home Computer/12 Mo		499	14.3%	101
HH Owns Desktop Computer		1,176	33.6%	84
HH Owns Laptop or Notebook		2,188	62.5%	89
HH Has Child (<18 Yrs) Using Home Computer		473	13.5%	115
HH Owns Apple/Mac Brand Computer		591	16.9%	70
HH Owns PC/Non-Apple Brand Computer		2,332	66.6%	94
HH Purchased 1-2 Yrs Ago Most Recent Computer		518	14.8%	78
HH Purchased 3-4 Yrs Ago Most Recent Computer		512	14.6%	76
HH Purchased 5+ Yrs Ago Most Recent Computer		480	13.7%	78
HH Purchased Most Recent Home Computer at Store		1,138	32.5%	83
HH Purchased Most Recent Home Computer Online		829	23.7%	86
HH Spent \$1-499 on Most Recent Home Computer		564	16.1%	102
HH Spent \$500-999 on Most Recent Home Computer		570	16.3%	80
HH Spent \$1K-1499 on Most Recent Home Computer		287	8.2%	68
HH Spent \$1500-1999 on Most Recent Home Computer		78	2.2%	48
HH Spent \$2K+ on Most Recent Home Computer		140	4.0%	74
HH Owns Webcam		801	22.9%	87
HH Owns Wireless Router		856	24.5%	69
HH Owns All-In-One Printer (Print Copy Scan)		1,768	50.5%	84
HH Owns Accounting Software		157	4.5%	69

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2023 and 2028.

Product/Consumer Behavior	Expected Number of Adults or	Percent	MPI
HH Owns Communications or Fax Software	95	2.7%	67
HH Owns Database or Filing Software	140	4.0%	74
HH Owns Desktop Publishing Software	145	4.1%	57
HH Owns Education or Training Software	285	8.1%	89
HH Owns Entertainment or Games Software	756	21.6%	89
HH Owns Personal Finance or Tax Prep Software	345	9.9%	62
HH Owns Presentation Graphics Software	160	4.6%	71
HH Owns Multimedia Software	277	7.9%	79
HH Owns Networking Software	295	8.4%	87
HH Owns Online Mtg or Conference Software	463	13.2%	77
HH Owns Online or Remote Backup Software	151	4.3%	64
HH Owns Security or Anti-Virus Software	741	21.2%	83
HH Owns Spreadsheet Software	675	19.3%	69
HH Owns Touch Screen Monitor	370	10.6%	83
HH Owns Utility Software	120	3.4%	64
HH Owns Web Authoring Software	44	1.3%	77
HH Owns Word Processing Software	972	27.8%	73
HH Owns CD Player	444	12.7%	71
HH Owns Portable GPS Device	578	16.5%	79
HH Owns Ear Buds Headphones	1,778	50.8%	94
HH Owns Bluetooth or Wireless Headphones	1,397	39.9%	92
HH Owns Noise Reduction Headphones	644	18.4%	88
HH Owns Headphones w/Microphone	776	22.2%	94
HH Owns Home Theater or Entertainment System	536	15.3%	93
HH Owns 1 TV	572	16.3%	90
HH Owns 2 TVs	940	26.9%	95
HH Owns 3 TVs	855	24.4%	107
HH Owns 4+ TVs	763	21.8%	97
HH Owns LCD TV	796	22.7%	87
HH Owns LED TV	1,485	42.4%	92
HH Owns OLED TV	189	5.4%	85
HH Owns Plasma TV	464	13.3%	122
HH Owns HDTV	1,235	35.3%	87
HH Owns 4K Ultra HDTV	1,028	29.4%	106
HH Owns Internet Connectable TV	1,342	38.4%	89
HH Owns <27 in Screen TV (Small)	433	12.4%	95
HH Owns 27-35 in Screen TV (Medium)	906	25.9%	89
HH Owns 36-42 in Screen TV (Large)	1,051	30.0%	88
HH Owns 43-54 in Screen TV (XL)	1,192	34.1%	95
HH Owns 55-69 in Screen TV (XXL)	1,285	36.7%	98
HH Owns 70 in+ Screen TV (XXXL)	271	7.7%	103
HH Most Recent TV Purchase: <27 in (Small)	181	5.2%	109
HH Most Recent TV Purchase: 27-35 in (Medium)	410	11.7%	92
HH Most Recent TV Purchase: 36-42 in (Large)	513	14.7%	87
HH Most Recent TV Purchase: 43-54 in (XL)	662	18.9%	96
HH Most Recent TV Purchase: 55-69 in (XXL)	982	28.1%	99
HH Most Recent TV Purchase: 70+ in (XXXL)	227	6.5%	111
HH Owns Internet Video Device for TV	1,695	48.4%	92
HH Owns Amazon Fire Internet Device for TV	823	23.5%	89
HH Owns Apple TV Internet Device for TV	214	6.1%	63
HH Owns Google Chromecast Intrnt Device for TV	252	7.2%	91
HH Owns Roku Internet Device for TV	919	26.3%	102
HH Owns Handheld Video Game System	648	18.5%	108
HH Owns Video Game System Attached to TV/Comp	1,571	44.9%	108
HH Owns Nintendo DS/2DS/3DS Video Game System	237	6.8%	102

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Product/Consumer Behavior	Expected Number of Adults or	Percent	MPI
HH Owns Nintendo Switch Video Game System	553	15.8%	109
HH Owns Nintendo Wii/Wii U Video Game System	266	7.6%	79
HH Owns PlayStation 2/3 Video Game System	301	8.6%	105
HH Owns PlayStation 4 Video Game System	795	22.7%	133
HH Owns Xbox 360 Video Game System	373	10.7%	111
HH Owns Xbox One Video Game System	521	14.9%	115
HH Purchased Video Game System/12 Mo	300	8.6%	107
HH Purchased 1 Video Game/12 Mo	86	2.5%	106
HH Purchased 2 Video Games/12 Mo	117	3.3%	108
HH Purchased 3 Video Games/12 Mo	103	2.9%	124
HH Purchased 4 Video Games/12 Mo	82	2.3%	121
HH Purchased 5+ Video Games/12 Mo	215	6.1%	100
HH Spent \$1-100 on Video Games/12 Mo	369	10.5%	118
HH Spent \$101-200 on Video Games/12 Mo	169	4.8%	98
HH Spent \$201+ on Video Games/12 Mo	146	4.2%	112
HH Purchased Video Game from Disc Dept Store/12 Mo	87	2.5%	101
HH Purchased Video Game from Electronics Store/12 Mo	117	3.3%	104
HH Purchased Video Games from Game Console/12 Mo	162	4.6%	91
HH Purchased Video Game from GameStop/12 Mo	259	7.4%	113
HH Purchased Video Game from Steam/12 Mo	74	2.1%	85
HH Purchased Video Game from Oth Online/12 Mo	232	6.6%	86
HH Purchased Video Game System/Disc Dept Store/12 Mo	59	1.7%	128
HH Purchased Video Game System/Electr Store/12 Mo	66	1.9%	103
HH Purchased Video Game System/GameStop/12 Mo	65	1.9%	97
HH Purchased Video Game System/Other Online/12 Mo	98	2.8%	96
Have Internet Access at Home	8,651	94.1%	97
Broadband/High Speed Internet Connection at Home	8,197	89.2%	96
Cable Modem Internet Connection at Home	3,612	39.3%	92
DSL Internet Connection at Home	980	10.7%	103
Fiber Optic Internet Connection at Home	1,054	11.5%	66
Satellite Service Internet Connection at Home	509	5.5%	158
Spend <0.5 Hrs Online (Excluding Email) Daily	438	4.8%	103
Spend 0.5-0.9 Hrs Online (Excluding Email) Daily	649	7.1%	91
Spend 1-1.9 Hrs Online (Excluding Email) Daily	1,355	14.7%	87
Spend 2-4.9 Hrs Online (Excluding Email) Daily	2,584	28.1%	92
Spend 5-9.9 Hrs Online (Excluding Email) Daily	2,248	24.5%	109
Spend 10+ Hrs Online (Excluding Email) Daily	1,160	12.6%	113
Used Internet/30 Days	8,813	95.9%	99
Used Internet at Home/30 Days	8,251	89.8%	96
Used Internet at Work/30 Days	2,664	29.0%	78
Used Internet at School or Library/30 Days	715	7.8%	116
Used Internet Not Home/Work/School/Library/30 Days	2,406	26.2%	74
Used Computer to Access Internet/30 Days	6,161	67.0%	84
Used Cell Phone to Access Internet/30 Days	7,743	84.3%	99
Used Tablet to Access Internet/30 Days	2,671	29.1%	79
Used Vid Game Console to Access Internet/30 Days	1,097	11.9%	117
Used TV to Access Internet/30 Days	2,587	28.2%	103
Used Internet for Email/30 Days	6,882	74.9%	89
Used Internet for IM/30 Days	7,470	81.3%	100
Used Internet for Phone Call/30 Days	3,304	36.0%	99
Used Internet for Video Chat/30 Days	3,101	33.7%	93

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Electronics and Internet Market Potential

White Mountain

Prepared by Esri

Product/Consumer Behavior	Expected Number of Adults or	Percent	MPI
Used Internet for Personal Purchase/30 Days	5,646	61.4%	85
Used Internet for Business Purchase/30 Days	933	10.2%	77
Used Internet for Latest News/30 Days	3,717	40.4%	77
Used Internet for Sports News or Info/30 Days	1,723	18.7%	69
Used Internet for Financial Info/30 Days	1,867	20.3%	65
Used Internet for Medical Info/30 Days	2,156	23.5%	72
Used Internet for Movie Listings/Times/30 Days	903	9.8%	92
Used Internet for Parenting Info/30 Days	348	3.8%	86
Used Internet for Real Estate Info/30 Days	891	9.7%	64
Used Internet for Recipes/30 Days	4,262	46.4%	87
Used Internet to Add Video to Website/30 Days	647	7.0%	97
Used Internet to Download Movie/30 Days	505	5.5%	91
Used Internet to Download Music/30 Days	1,461	15.9%	103
Used Internet to Download TV Program/30 Days	201	2.2%	69
Used Internet to Download Video Game/30 Days	1,477	16.1%	118
Used Internet to Look for Employment/30 Days	1,099	12.0%	94
Used Internet for Online Dating/30 Days	348	3.8%	111
Used Internet to Pay Bills/30 Days	5,168	56.2%	90
Used Internet to Play Games/30 Days	3,384	36.8%	99
Used Internet to Research Vehicle Purch/30 Days	778	8.5%	85
Used Internet to Send Greeting Card/30 Days	297	3.2%	72
Used Internet to Share Photos on Website/30 Days	2,290	24.9%	91
Used Internet to Take Online Class/30 Days	925	10.1%	78
Used Internet to Trade/Track Investments/30 Days	796	8.7%	46
Used Internet for Travel Plans/30 Days	1,001	10.9%	61
Used Internet to Visit Blogs/30 Days	760	8.3%	71
Used Internet to Write Blogs/30 Days	89	1.0%	78
Used Internet to Visit Chat Room/30 Days	482	5.2%	87
Used Internet to Watch Movie/30 Days	3,138	34.1%	100
Used Internet to Watch TV Program/30 Days	1,563	17.0%	77
Used Nintendo Switch Online Gaming Svc/30 Days	476	5.2%	130
Used PlayStation Network Gaming Svc/30 Days	953	10.4%	150
Used Xbox Network Gaming Svc/30 Days	680	7.4%	122
Played Massive Multi-Player Online Game/30 Days	348	3.8%	116
Used Spanish Language Website or App/30 Days	979	10.7%	224
Social Media: Used Facebook/30 Days	6,147	66.9%	104
Social Media: Used Instagram/30 Days	3,287	35.8%	95
Social Media: Used LinkedIn/30 Days	580	6.3%	45
Social Media: Used Reddit/30 Days	689	7.5%	73
Social Media: Used Shutterfly/30 Days	145	1.6%	61
Social Media: Used Snapchat/30 Days	2,404	26.2%	127
Social Media: Used TikTok/30 Days	2,249	24.5%	135
Social Media: Used Tumblr/30 Days	135	1.5%	78
Social Media: Used Twitch/30 Days	404	4.4%	111
Social Media: Used Twitter/30 Days	1,444	15.7%	88
Social Media: Used Yelp/30 Days	203	2.2%	37
Social Media: Used YouTube/30 Days	5,083	55.3%	103
Social Media: Used Pinterest/30 Days	1,594	17.3%	92

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Product/Consumer Behavior	Expected Number of Adults or	Percent	MPI
Social Media: Applied Filter to Picture/30 Days	1,125	12.2%	118
Social Media: Clicked on Ad/30 Days	1,154	12.6%	85
Social Media: Commented on Friend's Post/30 Days	3,720	40.5%	96
Social Media: Communicated Via IM/30 Days	1,987	21.6%	89
Social Media: Followed/Became Fan/30 Days	2,075	22.6%	96
Social Media: Invited People to Event/30 Days	430	4.7%	111
Social Media: Liked Something/30 Days	3,029	33.0%	94
Social Media: Played Game/30 Days	1,826	19.9%	116
Social Media: Posted Blog/30 Days	113	1.2%	75
Social Media: Posted/Shared Video/30 Days	1,612	17.5%	107
Social Media: Posted Picture/30 Days	3,739	40.7%	102
Social Media: Posted Update/30 Days	2,518	27.4%	110
Social Media: Posted Website Link/30 Days	894	9.7%	104
Social Media: Posted/Shared My Location/30 Days	523	5.7%	113
Social Media: Rated Product or Service/30 Days	721	7.8%	102
Social Media: Saw Friend's Profile/30 Days	3,591	39.1%	90
Social Media: Sent Email/Text Message/30 Days	3,978	43.3%	95
Social Media: Sent Real/Virtual Gift/30 Days	146	1.6%	74
Social Media: Updated My Profile/30 Days	1,882	20.5%	123
Social Media: Watched Video/30 Days	4,114	44.8%	101
IM/Video Chat: Used Facebook Messenger/30 Days	5,218	56.8%	118
IM/Video Chat: Used FaceTime/30 Days	2,543	27.7%	88
IM/Video Chat: Used Google Duo/30 Days	723	7.9%	139
IM/Video Chat: Used Google Hangouts/30 Days	301	3.3%	91
IM/Video Chat: Used Google Meet/30 Days	493	5.4%	104
IM/Video Chat: Used Microsoft Teams/30 Days	576	6.3%	58
IM/Video Chat: Used Skype/30 Days	321	3.5%	63
IM/Video Chat: Used Slack/30 Days	100	1.1%	36
IM/Video Chat: Used Snapchat/30 Days	1,785	19.4%	135
IM/Video Chat: Used WhatsApp/30 Days	1,919	20.9%	121
IM/Video Chat: Used Zoom/30 Days	2,338	25.4%	76
Social Media: Follow Friends/Family Very Important	2,167	23.6%	102
Social Media: Meet New Friends Very Important	788	8.6%	135
Social Media: Keep in Touch Very Important	4,060	44.2%	103
Social Media: Reconnect w/People Very Important	1,669	18.2%	107
Social Media: Ntwrk w/Prof Contacts Very Important	686	7.5%	116
Social Media: Find Mutual Interests Very Important	689	7.5%	123
Social Media: Learn About Prods/Svcs Very Important	719	7.8%	133
Social Media: Rate/Review Prods/Svcs Very Important	548	6.0%	129
Social Media: Find Local Info Very Important	1,073	11.7%	104
Social Media: Find TV/Movie Info Very Important	843	9.2%	134
Social Media: Access to VIP Events Very Important	442	4.8%	135
Social Media: Get Exclusive Offers Very Important	799	8.7%	140
Social Media: Play Games Very Important	719	7.8%	120
Social Media: Support Fav Co/Brands Very Important	612	6.7%	163
Social Media: Track News/Events Very Important	1,291	14.0%	118
Used Bing Website or Search Engine/30 Days	697	7.6%	80
Used Google Website or Search Engine/30 Days	7,688	83.7%	97
Used Yahoo Website or Search Engine/30 Days	1,586	17.3%	105

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October 28, 2023



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White Mountain

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Used Indeed Job/Careers Website or App/30 Days	1,297	14.1%	104
Used Zillow Website or App/30 Days	1,208	13.1%	65
Used BuzzFeed Entertainment Website/App/30 Days	451	4.9%	87
Used Fandango Entertainment Website/App/30 Days	88	1.0%	80
Used ABC News Website or App/30 Days	719	7.8%	92
Used BBC News Website or App/30 Days	316	3.4%	58
Used CBS News Website or App/30 Days	528	5.7%	96
Used CNN Website or App/30 Days	1,088	11.8%	68
Used Fox News Website or App/30 Days	952	10.4%	69
Used HuffPost News Website or App/30 Days	335	3.6%	70
Used NBC News Website or App/30 Days	395	4.3%	66
Used Yahoo! News Website or App/30 Days	667	7.3%	86
Used ESPN Sports Website or App/30 Days	1,068	11.6%	74
Used Fox Sports Website or App/30 Days	432	4.7%	83
Used MLB Sports Website or App/30 Days	229	2.5%	70
Used NBA Sports Website or App/30 Days	349	3.8%	112
Used NFL Sports Website or App/30 Days	601	6.5%	96
Used PBS Website or App/30 Days	188	2.0%	67
Used Telemundo Website or App/30 Days	633	6.9%	269
Social Media: Follow Actors/Comedians	2,506	27.3%	106
Social Media: Follow Artists/Photographers	1,707	18.6%	105
Social Media: Follow Charitable Groups	1,408	15.3%	95
Social Media: Follow Chefs/Restaurants	2,019	22.0%	107
Social Media: Follow Companies/Brands	2,087	22.7%	98
Social Media: Follow Gamers	891	9.7%	130
Social Media: Follow Hobby-Related Groups	2,800	30.5%	103
Social Media: Follow Local Groups	2,131	23.2%	94
Social Media: Follow Magazines	921	10.0%	105
Social Media: Follow Medical/Ailment Groups	949	10.3%	131
Social Media: Follow Music Groups	2,545	27.7%	110
Social Media: Follow Newspapers	1,172	12.8%	96
Social Media: Follow Oth Celebrities	1,740	18.9%	124
Social Media: Follow Political Groups	1,305	14.2%	94
Social Media: Follow Politicians	1,218	13.3%	89
Social Media: Follow Religious Groups	1,548	16.8%	110
Social Media: Follow School Groups	1,538	16.7%	93
Social Media: Follow Sports/Athletes	1,820	19.8%	94
Social Media: Follow Travel-Related Groups	1,437	15.6%	112
Social Media: Follow TV Programs/Networks	2,043	22.2%	107

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